



# COMMERCIAL LABORATORY SUPPORT

Alloway provides analytical support to non-competing environmental laboratories and technical support to laboratories of all disciplines. We understand your challenges because we face them too. We offer analytical support, software solutions, and laboratory development and training. Qualified guidance and advice—from one laboratory to another.

## SCOPE OF SERVICES

### Analytical Support

When your commercial laboratory needs the help of another laboratory, why send subcontract work to a competitor? Alloway is a non-competing, full-service laboratory with a proven track record for defensible data.

We realize that turnaround time is crucial to your operations and your customers' timetables. We know that your success depends on our quick turnaround, and we will not let you down.

- Standard turnaround time for our commercial laboratory partners is five business days.
- We can fax or e-mail data as you prefer, enabling you to meet your customers' expectations for timely delivery of data.
- Our pricing is competitive. Sending out selected work does not have to be a last resort or a losing proposition. It can be a cost-effective strategy.

### Maximum Advantage Software Solutions

Alloway's software solutions are ideal for commercial laboratories. These software packages were designed for analysts, by analysts.

Alloway offers the following software solutions:

- Laboratory Information Management System (LIMS)
- Method Detection Limit Software (basic or advanced)
- Quality Control Software (basic or advanced)
- Reagent Traceability Software
- Standard Operating Procedures (SOPs)

### Laboratory Development & Training

Specialized training can improve the learning curve at your facility. Well-trained analysts save you time and money. Whether you're implementing a new analytical test, preparing for an audit, or interested in specialized training, Alloway can help.

We offer several training options to meet your needs:

- Customized laboratory development
- Seminars and workshops
- On-site courses
- Affordable training DVDs
- Interactive web-based sessions
- Online training courses

*"We want to thank Alloway for helping us not only as a laboratory source for analysis, but also as an invaluable resource for training our employees on quality assurance issues via training seminars. We consider Alloway an excellent laboratory and partner in helping us achieve our goals."*

*David A. Barrett, Co-Owner  
Mahaffey Laboratory LTD, Grampian, PA*